

PAYMENTSHQ

# Rapid Onboarding

## THE TOOL THAT GIVES YOU ULTIMATE FLEXIBILITY AND OVERSIGHT WHEN BOARDING YOUR USERS

The Rapid Onboarding tool is your one-stop shop for SportsPay Merchant Applications.



### Pricing Models

View all the Pricing Models you offer your leagues in one centralized place along with the details of each model. Easily manage each model you offer.

### Pricing Model Permalinks

Generate and copy a permalink for each Pricing Model that you offer your leagues, enabling them to self-initiate signing up.

### Send Merchant Invitations

Specify the Pricing Model and send the league an email invitation to complete their application and digitally sign.

### Track your Applications

Track each of your invitations and see whether they've opened the link.

### Cobranding

All invitations and applications are co-branded with your logo.

**ONE DAY APPROVALS**

## EASILY INVITE YOUR USERS TO SIGNUP

### Choose the Pricing Model you want to send.

- Unlimited Pricing Models
- Ability to markup or markdown the base transaction rate on any individual application

A vertical stack of four rounded rectangular buttons. The top button is selected and contains a checkmark icon and the text "Premium Plan". The other three buttons are unselected and contain a radio button icon and a horizontal line.

# 1

# 2

Springfield Tennis Club

A rounded rectangular input field with a horizontal line inside, representing an email address.

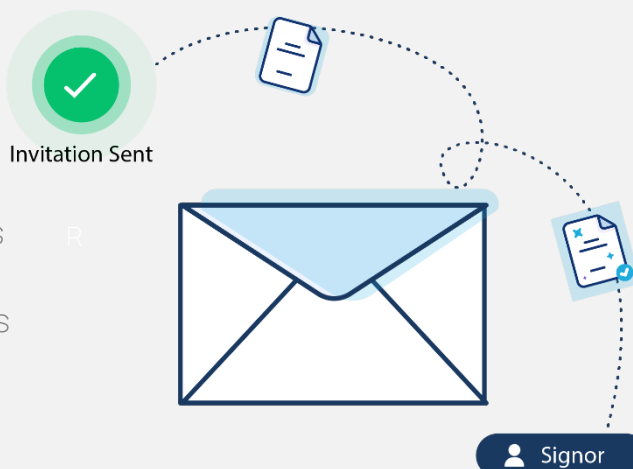
Yes  No

### Input the league's name and e-mail address to send the invitation.

- Opt to prefill sections of the application on behalf of your user
- User has option to forward the application to another signor

### Your invitation will be delivered right to the league's inbox.

Track when the application has been sent, the link has been opened and the application has been submitted



# 3

Approximately 73% of amateur sport organizations are run by parents that volunteer their **time**<sup>1</sup>.

We have optimized our onboarding process so that your users can be **approved**, **setup** and **processing** the same day.

- ✓ SAME DAY APPROVALS
- ✓ SAME DAY SETUPS
- ✓ SAME DAY PROCESSING

## SIMPLE APPLICATION

Minimal fields and information collected, taking five minutes to complete

The only documentation required is a void cheque

No personal guarantee

Application is specific to amateur sports

Information popups embedded in the form for further clarity

Includes terms built for your scalability such as using Inter-Merchant transfers to facilitate the payment of membership fees to governing bodies

## EFFORTLESS EXPERIENCE

User receives email invitation to complete their merchant application

Co-branding on email correspondence and applications

Ability to forward the application to another individual for signing

User can save application for later

Detailed fee breakdown

Automated email updates sent to user during each step of the onboarding

Rapid approvals and setup

Application link valid for 30 days

<sup>1</sup> Mulholland, E. (2008). What Sport Can Do: The True Sport Report. Ottawa, ON: Canadian Center for Ethics in Sport.